



GREEK ORTHODOX COMMUNITY  
OF MELBOURNE & VICTORIA

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## 2012 Application for Participation – Stall Trader

Antipodes Festival Lonsdale Street Glendi – Sat 25 & Sun 26 Feb, 2012

The **Lonsdale Street Glendi**, the signature event of the **Antipodes Festival**, attracts over 150,000 people in a single weekend, celebrating and sharing all things Greek with the whole of Melbourne. A free event held in City of Melbourne's Greek Precinct, Lonsdale Street (between Russell and Swanston Streets), the *Glendi* (= a party; a feast; to gather and have fun), boasts two main stages showcasing 300 performers, local and international acts, children's activities, cooking demonstrations and food stalls.

We are encouraging stall holders who have a unique Greek flavour to apply for a stall during the 2012 **Lonsdale Street Glendi**. In particular, we are encouraging community stalls from the different regions Greece to display and celebrate their region in engaging ways.

The Festival's stalls & traders are an integral part of the **Lonsdale Street Glendi**, adding colour to the street whilst offering variety and interest to visitors. As a stall holder, you have the opportunity to expose your product or service to over 150,000 people.

### In completing the attached application, please note the following:

- The Festival will be held over a Saturday 25<sup>th</sup> and Sunday 26<sup>th</sup> February 2012. It is anticipated that the trading hours for the majority of stall traders will be on **Saturday and Sunday from 10am to 9.30pm**.
- Sites are only guaranteed once full payment has been made.
- All sites are provided with access to power.
- A copy of your current (at the time of the event) Public Liability insurance and any food and safety handling licences must be attached with the application.
- Stall holders will not be able to trade without public liability insurance.
- You are responsible for making arrangements for licences that may be required by local or state government (eg. Food safety certification, liquor licenses etc). The fees for these licences are not encompassed in the attached fee schedule.
- Ensure that you sign on both on Page v.
- All applications must be received no later than Friday 30<sup>th</sup> December
- An application is not complete until the full fee has been met.

PLEASE NOTE THAT AN APPLICATION DOES NOT CONFIRM YOUR INCLUSION IN THE EVENT.

The 2012 Lonsdale Street Glendi has limited sites available for stall holders and will favour interesting and innovative Greek themed stalls with high production values.

Please complete the attached application and return it to:

VIA POST OR IN PERSON TO: Tony Tsourdalakis  
Director, Lonsdale Street Glendi  
Level 3, 168 Lonsdale Street,  
Melbourne, Victoria 3000

Should you have any further enquiries please don't hesitate to contact us on 9662 2722 or by email to: [tony@antipodesfestival.com.au](mailto:tony@antipodesfestival.com.au)

**APPLICATION FOR PARTICIPATION IN**

**2012 Lonsdale Street Glendi**

(Please circle) Community Stall | Trader

Applicants should attach additional pages if space provided is insufficient.

1. Name of Business or Organisation : \_\_\_\_\_

2. ABN \_\_\_\_\_ 3. Contact person: \_\_\_\_\_

3. Address: \_\_\_\_\_

\_\_\_\_\_ Postcode: \_\_\_\_\_

4. Telephone: Business: \_\_\_\_\_ Mobile: \_\_\_\_\_

Private: \_\_\_\_\_ Facsimile: \_\_\_\_\_

E-mail: \_\_\_\_\_

5. DETAILED Description of Activity planned for stall  
\_\_\_\_\_  
\_\_\_\_\_

6. Specific Technical Requirements \_\_\_\_\_  
\_\_\_\_\_



7. **Please tick your preferred site type**

- A. Community Stall (3m x 3m stall, 1 x trestle & 2 x chairs) \$550 + GST
- B. Single Retail Stall- Not Permitted to sell Food (3m x 3m stall, 1 x trestle & 2 x chairs) \$1300 + GST
- C. Double Retail Stall –Not Permitted to sell Food (3m x 6m stall, 2x trestle & 4 x chair) \$2200 + GST
- D. Food Vendor – ( 3m x 3m stall, 1 x trestle & 2 x chairs ) \$ 1800 + GST
- E. Food Vendor - ( 6m x 3m stall, 2 trestles and 4 chairs ) \$ 3200 + gst
- F. \*Souvlaki Vendor – *subject to confidential tender bid (please complete below)*

*\*The Festival has limited sites available for food vendors. When considering your bid please take into consideration that the hours of operation will be 12pm to 11pm on Sat 25<sup>th</sup> February & 12pm to 11pm on Sunday 26<sup>th</sup> February and that the festival is anticipating an attendance of 150,000 people over the weekend.*

Food/Vendor Type \_\_\_\_\_

Tender Amount \$ \_\_\_\_\_

Space & configuration of site required (e.g. 3m x 3m van site, double stall plus site adjacent to stall for cool room etc)

\_\_\_\_\_

**AGREEMENT BETWEEN THE ANTIPODES FESTIVAL (LONSDALE STREET GLENDI) AND THE "EXHIBITOR"**  
**TERMS & CONDITIONS**

**IN THIS AGREEMENT THE TERM "EXHIBITOR" SHALL INCLUDE A SITE, STALL AND/OR VAN SITE HOLDER, THEIR EMPLOYEES, AGENTS OR INVITEES, THE TERM "EXHIBIT(S)" SHALL INCLUDE ALL DISPLAY MATERIAL, STOCK AND/OR FOOD PRODUCTS AND THE TERM "ORGANISER" MEANS ANTIPODES INTERNATIONAL INC. TRADING AS THE ANTIPODES FESTIVAL WHICH IS THE SOLE ENTITY WITH WHOM THE "EXHIBITOR" HAS CONTRACTED. THE TERM "EVENT" MEANS THE ANTIPODES FESTIVAL LONSDALE STREET GLENDI**

1. The exhibitor must not transfer, sub-let, assign or in any other manner or form dispose of its space leased from the organiser. The exhibitor must state at the time of the application the names of all the products. An exhibitor may not, except by written permission of the organiser, display any other product than that advised to the organiser. The organiser reserves the right to remove from event any product or advertising material violating this regulation.

2. The organiser will not accept any responsibility for the safety of any article or product of any kind brought by the exhibitor into the event. The exhibitor must appropriately and adequately be insured with both Public Liability Insurance and property insurance.

3. The exhibitor hereby indemnifies the organiser and holds the organiser harmless in respect to all costs, claims, demands and expenses to which the organiser may in any way be subjected as a result of any loss or injury to any person or company including members of the public, the staff or authorities, the organiser or exhibitors, employees, servants, agents and invitees howsoever caused as a result of any act, neglect or default by the exhibitor.

4. The Exhibitor shall have Public Liability insurance in respect of the space and exhibit thereon for a sum of not less than \$10 million for any one claim and property Insurance to cover loss or damage to any property of the Exhibitor or any damage to adjoining exhibits or nearby space.

5. The organiser shall not be responsible for any loss or any nature including monies paid to the organiser, suffered by any exhibitor from any restrictions or conditions which prevent the construction, erection, completion, alteration or dismantling of any stall or exhibit or for the setting or removal of any exhibits and/or van or for the failure of any services available to the exhibitor, or for any cancellation or restriction in opening hours at the event as a result of any circumstances not within the direct control of the organiser.
6. Should any exhibitor fail to make payment as and when requested by the organiser or fail to exhibit strictly in accordance with this agreement then the organiser reserves the right to remove the exhibitor and its exhibits and to re-let the exhibitor's space to another exhibitor. Any monies paid by the exhibitor at this stage will be forfeited. The exhibitor will be strictly liable for any costs and expenses incurred by the organiser as a result of the exhibitor's failure to strictly comply with the terms of this agreement. The organiser reserves the right to charge interest on any outstanding payments at a rate of 18% p.a. The exhibitor shall ensure that at all times it complies with all regulations and laws pertaining to it in relation to this event including, but not confined to, all local authority regulations, fire and health regulations, consumer protection laws and regulations, City of Melbourne regulations and the like.
7. The exhibitor must at all times conduct their Display/Stall and/or Van so as not to interfere with any other exhibitor and complaints made by one exhibitor in relation to another shall be settled entirely at the discretion of the organiser including such things as the levels of noise and the like. Any decision of the organiser in this regard shall be final and binding. If the exhibitor fails to comply with any direction of the organizer, the organizer reserves the right to remove the exhibitor and its exhibition at their cost.
8. The exhibitor may not conduct lotteries, raffles or competitions without the consent of all the appropriate authorities and of the organiser.
9. The organiser reserves the right to alter the layout, plans and positions of the displays stalls and/or van sites if, in its opinion, any alteration is desirable for the benefit of the event as a whole.
10. The exhibitor acknowledges that it has relied on no representation by the organiser as to the numbers of public who will be attending event, or to the nature and quality of the production or the promotion of the event and the exhibitor acknowledges it has formed its own independent view as to the worth of the event, its location, timing and format.
11. In the unlikely event of the event being cancelled as a result of matters within the direct control of the organiser, it will bear no responsibility for any expenses incurred by the exhibitor in regard to the event, including the monies paid by the exhibitor directly to the organiser.
12. The exhibitor undertakes to comply with all the organiser's Move-in/Move-Out/Public Day/Night time requirements.
13. Exhibitors, Stall and/or Van holders are strictly prohibited from trading, selling and/or distributing beer and/or other alcoholic beverages. The trading, selling and/or distribution of beer and/or alcoholic beverages for the entire duration of the event shall remain the exclusive right of the organiser.
14. The exhibitor agrees to at all times keep its display space clean and tidy during the duration of the event Any refuse, dirt or any other waste material left by the exhibitor inside their display Stall and/or Van will be cleared by the organiser and a charge levied against the exhibitor.
15. Without the written consent of the organiser, the exhibitor shall not use any microphone, sound amplification or musical instrument and if allowed, noise levels will be subject to and/or set at the organiser's discretion in accordance with Clause 5 within this contract. Additionally, without the written consent of the organiser, the exhibitor shall not conduct any sales or demonstrations or canvassing, other than in the immediate confines of its Stand/Stall and/or Van Site.
16. The organiser shall have the right to postpone or amend the time for the holding of the event to any other time which, in the opinion of the organiser, is more suitable for the organiser and will not be responsible for any loss occasioned thereby. The failure of any electrical generating and/or other

equipment and/or vans at any and all times during the course of the event, the organiser shall not be held responsible and will not be responsible for any loss occasioned thereby. The organiser shall further have the right to alter the opening times, closing times duration of the Antipodes Lonsdale Street Glendi Festival and will not be responsible for any loss occasioned thereby.

17. If the exhibitor is a company its directors guarantee the performance of any of the company's obligations pursuant to his agreement and will indemnify the organiser in relation to any of the company's obligations thereto.

18. Without the permission of the organiser non-retail exhibitors are not permitted to sell directly to the public at the Antipodes Lonsdale Street Glendi Festival.

19. Upon payment of fees the organiser agrees to provide to a site exhibitor/van operator allocation of space or in the case of a stall operator a fully covered stall with one table, one only power point outlet, basic lighting and electric power supply. Three phase power fittings and/or cables and/or extra power line connections can be ordered and paid for direct to the electrical contractor appointed by the organiser.

20. Exhibitors acknowledge that all rights in relation to any photographs, films, videos or sound recording of the event, or any part thereof including the entertainment stage(s) or performers, are the exclusive property of the organiser and that without the written consent of the organiser no exhibitor is able to make any photograph, film, video or sound recording. Exhibitors hereby consent to and authorise the organiser to make and use any photograph, film, video or sound recording of the event or any part thereof, including any part of any exhibitor's display, demonstration, stall and/or van.

21. Prior to selling or sampling any food/beverage/nutritional supplement or the like, exhibitors must have a Local Government Health Permit, be inspected and approved by the Health and Safety Officer.

22. It is not permitted to attach anything to any part of Lonsdale and/or Russell Street and/or any laneway. Any exhibitor causing any damage to the environment and/or any building surroundings will be fully liable for any costs incurred.

23. Any exhibitor causing damage and/or loss to and of any part of the stall signage supplied by the organiser and/or any of the organisers sponsors, stall frame and/or covering material or to any furnishings and/or electrical equipment provided by the organiser through the appointed equipment hire company/electrical contractor will be fully liable for any costs incurred for the repair and/or replacement of the damaged and/or lost equipment.

24. All aspects of exhibitor's displays are subject to the approval of the organiser. Any display, stall and/or van or any part thereof considered by the organiser to be other than in the best interests of the event may be removed or altered at the discretion of the organiser and at the expense of the exhibitor.

25. Readily inflammable materials are not to be used in the decorating of your site or in the construction of same and all fire safety rules must be followed and no toxic waste of fumes should emit from your site.

26. Any electrical installation must be completed by the organiser's qualified electrical contractor. Exhibitors are responsible for the installation cost, use and accept responsibility for any possible damage used by any break in power supply.

27. The organiser is not responsible for any warranties, promises or agreements made by exhibitors in relation to exhibitors or their products.

28. The exhibitor's conduct must be lawful and be conscientious of the well-being and safety of the public.

29. Cancellations are only allowed 7 Days prior to the commencement of the festival; this will incur a 20% admin fee. No cancellations will be permitted after this date.

30. The exhibitor and their staff agree to accept all the conditions set in this agreement and to comply with any further regulations or instructions given by the organisers to ensure the appropriate result for the event.

**DECLARATION BY THE APPLICANT**

**Should you be successful in this application, this document will serve as an AGREEMENT BETWEEN THE ANTIPODES FESTIVAL AND THE TRADER/STALL HOLDER**

- I declare that the information given herein is, to the best of my knowledge and belief, true and correct.
- I declare that where applicable, I am authorised to sign and agree on with the terms of the performance on behalf of my organisation and or group
- In the event that my application is successful I agree to the terms and conditions as stipulated on **page IV and v and vi** of this application.
- I (the applicant) have read the terms & conditions of the application and certify that I have understood them and agree to be bound by those terms and conditions.

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**Name of Business** **Signature of Applicant / Authorised Person**

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**Date of Application** **Name of Applicant / Authorised Person**

